



**Transform** your future.

## Internship Program

### Finance Analyst Internship - Summer

**Blackford provides students with a diversified, hands-on experience in downtown Grand Rapids, MI.**

Blackford Capital ([www.blackfordcapital.com](http://www.blackfordcapital.com)), a fast-growing private equity firm based in downtown Grand Rapids is looking for several interns to help with the company's finance and marketing efforts. Blackford Capital currently owns six portfolio companies nationally and employs seven professionals. Blackford offers part-time internships in the fall and winter semesters as well as full-time during the summer. The interns will support Blackford Capital's investment professionals in deal sourcing, transaction due diligence, and portfolio governance. This is a great opportunity to gain valuable, hands-on marketing and financial experience with a dynamic organization.

#### JOB DESCRIPTION

The intern will work closely with Blackford's Analysts and Managing Directors to provide marketing support in the following areas:

- Deal sourcing
- Reviews of existing portfolio companies
- Corporate announcements and press releases
- Conducting add-on searches for portfolio companies
- Assisting in Board of Directors presentations
- Updating database of investment bankers and limited partner

#### COMPENSATION

Compensation is negotiable and based on past experience.

"Working at Blackford was a blast! The **intimate culture of a small firm gave me a lot of access to the Managing Directors**, from whom I learned a lot. I spent my internship helping them develop the pitch material for a consolidation of a number of companies . . . which the firm successfully completed and sold to a strategic acquirer. I felt like **my work at Blackford made a big difference** and was an instrumental part of the firm's strategy."

- JENNIFER DANZI, WILLIAMS COLLEGE, LONDON SCHOOL OF ECONOMICS, DARTMOUTH BUSINESS SCHOOL, PEPSICO

"I had an incredible internship experience at Blackford, and I learned as much **as I learned in any class at graduate business school**. The team was great - hard-working, fun, smart, and **committed to excellence**. I would strongly advocate an internship at Blackford Capital. "

- SANIL GEORGE, INTERN, BLACKFORD CAPITAL, CARROLL SCHOOL OF MANAGEMENT (MBA), BOSTON COLLEGE

## QUALIFICATIONS/EXPERIENCE

Candidates should be self-starters with an ability to work independently.

Additional qualifications include:

- Business major desired with an emphasis in finance or marketing
- Outstanding writing skills
- Superior computer skills including Word, Excel, Outlook
- PowerPoint expertise a must
- Professional appearance and attitude with solid knowledge of business etiquette
- Great attitude and sense of humor with a calm and professional demeanor
- Dependable, mature and able to work independently
- Ability to demonstrate good judgment and initiative
- Willingness to complete outbound phone calls for deal sourcing efforts

“ My internship at Blackford Capital was awesome – **fast-paced, a lot of responsibility (almost too much), and a great team culture.** I spent most of the time identifying investment opportunities, creating deal summaries, and recommending companies that the team should buy. The most exciting part was **they actually closed on a deal I found: Staging Concepts.** I would recommend an internship at Blackford Capital to anyone interested in a career in finance or business.”

– TARUN JAIN, INTERN, BLACKFORD CAPITAL,  
UNIVERSITY OF SOUTHERN CALIFORNIA

“ I loved working as an intern at Blackford . . . My experience at Blackford was a **great trajectory for my career**, I learned an incredible amount about private equity, and it was instrumental in helping me get a job at Gores Private Equity, one of the largest PE firms in the world.”

– MICHAEL TEDORI, INTERN & ANALYST, BLACKFORD CAPITAL, UNIVERSITY OF PENNSYLVANIA, GORES GROUP PRIVATE EQUITY FIRM

## » TO APPLY

Please send cover letter and resume to **Barb Zenker** at [BZenker@blackfordcapital.com](mailto:BZenker@blackfordcapital.com) or call (616) 328-6862.

## SCHOOLS REPRESENTED by INTERNS and EMPLOYEES



HARVARD BUSINESS SCHOOL | STANFORD GRADUATE SCHOOL of BUSINESS | UNIVERSITY of CALIFORNIA (IRVINE)  
UNIVERSITY of SOUTHERN CALIFORNIA | WILLIAMS COLLEGE | BOSTON COLLEGE (CARROLL SCHOOL of MANAGEMENT)  
UNIVERSITY of CHICAGO | UNIVERSITY of PENNSYLVANIA | BRIGHAM YOUNG UNIVERSITY | GRAND VALLEY STATE UNIVERSITY  
UNIVERSITY of VIRGINIA (McINTIRE SCHOOL of COMMERCE) | UNIVERSITY of NEBRASKA (OMAHA)

