Blackford Capital Private Equity Analyst Job Description

Overview

Blackford Capital is a 15-year-old private equity firm based in Grand Rapids, MI that acquires, manages, and builds middle-market manufacturing, distribution, and service companies, with twelve portfolio companies across the county. We believe that the best opportunities to create significant value are found in companies in need of new capital and new ownership structures. Our goal is to provide attractive exit options for owners and operators of small to medium-sized privately held manufacturing enterprises and to provide divestiture opportunities for divisions of corporate parent companies that no longer reflect the company’s strategic focus. The firm’s atmosphere is ambitious and energetic.

We are looking to add a Financial Analyst to help augment our growing team. The role will engage across all functions of the firm and will have exposure to the entire deal process from origination and due-diligence through deal structuring and post-investment portfolio management. We hire Analysts both right out of school and with up to 3 years of work experience. This role is a balance between financial analysis, business strategy, and sharp execution. The ideal candidate is interested in growing businesses, has superior analytical skills, is extremely organized and is a prolific writer who prides themselves on thoughtful and eloquent communication. Candidates who take initiative, have a tremendous work ethic and a high level of maturity are considered ideal.

Job Description

Title: Financial Analyst    Location: Grand Rapids, MI

Responsibilities:

▪ Interface on a daily basis with Managing Directors and Portfolio Company CEO’s, CFO’s and Board of Directors members, providing business related analysis and guidance
▪ Develop and help implement strategies for specific portfolio companies to increase revenue, improve operations, strengthen financial controls, and increase shareholder value
▪ Extensive financial modeling including sensitivity analysis to support potential investment opportunities
▪ Provide financial evaluation of project investment opportunities including review of project documents such as power purchase agreements, steam agreements, fuel contracts, and financing agreements
▪ Participate in negotiations on behalf of the firm for new investments dealing with partnership arrangements, financing arrangements, and other project contacts which impact the project return
▪ Provide ongoing monitoring of assets with the firm’s portfolios including review of monthly operating results and maintaining project performance
▪ Engage and lead project developers, project partners, financial institutions and consultants on matters related to the financial performance of projects and investments
▪ Establish and maintain relationship with industry, trade and professional organizations to enhance visibility of the firm and its portfolio companies in the market place
▪ Travel required – approximately 10 – 15 trips per year
Blackford Capital Private Equity Analyst Job Description (cont.)

Qualifications:
▪ Strong academic credentials – Bachelor’s Degree is required
▪ Looking for mature, responsible, intelligent analyst to complement existing private equity team
▪ Highly analytical
▪ Knowledge of business growth strategy and the risk/return characteristics of private equity investment opportunities
▪ Extensive financial modeling skills and experience in Excel
▪ Previous transaction experience on either the buy or sell side
▪ Strong interpersonal and communication skills
▪ Clear, concise writing skills
▪ Previous private equity, investment banking, accounting, or consulting experience preferred
▪ Previous work experience of between 0 and 4 years

Compensation: Salary and annual bonus based on performance

To Apply: Please send cover letter and resume to Lisa Wight at lwight@blackfordcapital.com

Please include the following:

▪ Name (first, middle initial, last)
▪ Street Address, City, State and Zip Code, Country
▪ E-mail address
▪ Telephone - area code and number
▪ Educational institutions attended, degree(s) received
▪ Professional and/or technical certifications or licenses received
▪ Pertinent information on current and previous employment including name and location of employer and summary of duties / responsibilities