

## Job Description

**Position:** Board Member

### Position Overview:

Blackford Capital is looking for experienced executives to serve on the Board of Director for various active and prospective portfolio companies. Blackford focuses on middle-market manufacturing, distribution, and service companies nationwide with average revenues of \$20 – 100 million and average EBITDA of \$2 – 20 million.

Position responsibilities include, but are not limited to:

- Participate in ongoing management of the company as a member of the Board of Directors:
  - Prepare for and attend Management Board meetings (4 per year)
  - Review Board presentations prior to each meeting
  - Participate in the annual budget process and strategic planning process
  - Support the growth of the company by advising, consulting, mentoring, and supporting management (as needed and as requested), and assisting in the strategic and operational decisions that management presents to the Board, with an overall goal of creating value for the investors of Blackford Capital
  - Be an advocate for management, customers, suppliers, employees, lenders, and Blackford
- Participate in appropriate committees on the Board, as necessary (e.g. Audit and Compensation)
- Participate in the monthly financial calls by reviewing the monthly Board Financial / Operational Reports
- Monitor that Blackford Capital and the company resources are utilized appropriately
- Participate in investor calls and investor meetings
- Provide information and insights to Blackford Capital as needed

### Requirements (candidates must have demonstrated expertise in one or more of the following areas):

- Industry experts specific to one or more of our current portfolio companies (manufacturer, supplier, distributor, or customer for the following industries: automotive, plastics, aluminum products, power supplies, heavy construction equipment, medical equipment/devices, audio/visual devices, book manufacturing, bakery manufacturing, hospitality manufacturing, imaging supplies)
- Finance, Accounting, and M&A
- Operations and Lean Manufacturing
- Strategic growth and go-to-market initiatives
- Building out sales functions
- Human Capital / HR

**Compensation & Benefits:** Paid current compensation for board meetings, board calls, and other board activities in addition to stock incentives.

**To Apply:** Please send bio and/or resume to **Megan Scheid** at [mscheid@blackfordcapital.com](mailto:mscheid@blackfordcapital.com)

***Blackford Capital is an equal opportunity employer.***