

Job Description

Function: Deal Execution

Position Responsibilities:

The position will engage across all functions of the firm and will have exposure to the entire deal process from origination and due-diligence through deal structuring and post-investment portfolio management. This role is a balance between financial analysis, business strategy, and sharp execution. The ideal candidate is interested in growing businesses, has superior analytical skills, is extremely organized, and is a prolific writer who prides themselves on thoughtful and eloquent communication. Candidates who take initiative, have a tremendous work ethic and a high level of maturity are considered ideal.

Position responsibilities include, but are not limited to:

- Source, assess and track new investment opportunities
- Maintain relationships with a database of investment bankers, services providers, and limited partners
- Execute deals and conduct detailed due diligence including company and industry research
- Extensive financial modeling including sensitivity analysis to support potential investment opportunities
- Provide financial evaluation of investment opportunities
- Travel to prospective companies for management visits
- Conduct add-on searches for portfolio companies
- Coordinate financing activities associated with transaction

Ideal Candidate Experience:

- Strong academic credentials – bachelor's degree is required
- Experience in private equity, investment banking or M&A, exposure to manufacturing industry preferred
- Proven track record of "best-in-class" academic and professional history
- Knowledge of business growth strategy and the risk/return characteristics of private equity investment opportunities
- Highly analytical; extensive financial modeling skills and experience in Excel
- Previous transaction experience on either the buy or sell side
- Strong interpersonal and communication skills
- Clear, concise writing skills
- Self-directed, self-motivated, hard-working, strong initiative
- Ability to be adaptable in a fast-paced, ambiguous working environment

Compensation: Salary, annual bonus, and carried interest based on experience and performance

To Apply: Please send cover letter and resume to **Megan Scheid** at mscheid@blackfordcapital.com

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