

## Job Description

**Position:** Junior Analyst, Deal Execution

### Position Responsibilities:

Internships with Blackford provide students and young professionals an opportunity to gain valuable hands-on experience in nearly every area of Blackford's business. Interns will work closely with Blackford's investment and operational team to drive value within the organization. Specifically, interns will provide support in the following areas:

- Sourcing and screening of new acquisition opportunities in line with the company's acquisition strategy
- Due diligence analysis and financial modeling to build cases for acquisitions and to identify issues and concerns
- Performing all facets of diligence related to target companies, industries, and geographic markets
- Interacting effectively with internal business segments as well as with legal, financial, tax, and other advisors
- Assistance in conducting add-on searches for portfolio companies
- Maintaining relationships with a database of investment bankers, services providers, and limited partners

### Ideal Candidate Profile:

Candidates should be self-starters with an ability to work independently. Additional qualifications include:

- Preferred majors: Finance, Economics, Accounting, Business
- Outstanding writing skills
- Excellent computer skills including Word, Excel, Outlook, and PowerPoint
- Professional appearance and attitude with solid knowledge of business etiquette
- Great attitude and sense of humor with a calm and professional demeanor
- Dependable, mature, and able to work independently
- Ability to demonstrate good judgment and initiative
- Willingness and ability to effectively interact with investment bankers, Board members, management teams, and others external to the firm

### Commitment and Compensation:

All internships are paid a weekly rate. Interns can also, in most cases, earn college credit through their college or university.

- Winter (January-April) – part-time flexible around school schedule, 15 – 20 hours per week
- Summer (May-August) – full-time, 50+ hours per week
- Fall (September-December) – part-time flexible around school schedule, 15 – 20 hours per week

**To Apply:** Please send cover letter and resume to **Megan Scheid** at [mscheid@blackfordcapital.com](mailto:mscheid@blackfordcapital.com)

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